

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. CONTRACT ID CODE	PAGE OF PAGES 1 8
2. AMENDMENT/MODIFICATION NO. 0001	3. EFFECTIVE DATE 05/09/2013	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)	
6. ISSUED BY DLA TROOP SUPPORT DIRECTORATE OF SUBSISTENCE 700 ROBBINS AVE PHILADELPHIA PA 19111-5092 BUYER/PHONE: Susan Budman/215-737-8324	CODE SPM300	7. ADMINISTERED BY (If other than Item 6) SAME AS BLOCK 6		CODE
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)			(X)	9A. AMENDMENT OF SOLICITATION NO. SPM300-13-R-0061
			(X)	9B. DATED (SEE ITEM 11) 04/26/2013
				10A. MODIFICATION OF CONTRACT/ORDER NO.
				10B. DATED (SEE ITEM 13)
CODE	FACILITY CODE			

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers is extended, is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
 (a) By completing items 8 and 15, and returning 1 copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

**13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS.
IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.**

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
<input type="checkbox"/>	
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
<input type="checkbox"/>	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, is required to sign this document and return _____ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SUBSISTENCE PRIME VENDOR SUPPORT FOR SAN FRANCISCO, SACRAMENTO, CA AND RENO, NV:

Subject Solicitation is hereby amended as follows on pages 2 through 8.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)	
		John E. Riccio Contracting Officer	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED
_____ (Signature of person authorized to sign)		_____ (Signature of Contracting Officer)	

JTR

Solicitation SPM300-13-R-0061 is hereby amended as follows:

1. P. 4 – Table of Contents: Under III. Inspection and Acceptance, 11, the following is removed:
 - A. Quality Systems Management Visits (QSMV)
 - B. Prime Vendor Product Quality Audits
2. P. 128 – Factor III. Food Defense, add the following paragraph into the solicitation preceding the note.

The Food Defense Plan will be considered acceptable if the score is greater than or equal to 80 for all nine elements of the DLA Troop Support Food Defense Checklist and the plan reasonably assures product integrity of all delivered products.

3. P. 128 – Past Performance, add the following paragraph into the solicitation preceding the note.

The offeror's customer surveys combined overall average score, for all provided contracts, including Government in-house records (if applicable), indicates performance equal to satisfactory (greater than or equal to 3.0 on the DLA Troop Support Ops Survey) and there are no issues of significance regarding contract compliance with contractual terms (e.g. non-ABILITYONE competing items and Berry Amendment non-compliance) or commercial account terms.

3.0 is the equivalent of acceptable performance on the Subsistence customer survey and represents adequate performance.

On page 6, number 9 of the checklist:

Delete:

For all offered delivered prices, submit two copies of MANUFACTURER's/GROWER's/ PRIVATE LABEL HOLDER's or Redistributor's invoice for the last product received by the offeror, showing the cost/price of the proposed items for week of 04/14/2013, if such inventory cost/price equals the delivered price for the last receipted product?

Replace with:

For all offered delivered prices, submit two copies of MANUFACTURER'S/GROWER'S/ PRIVATE LABEL HOLDER'S or Redistributor's invoice for the last product received by the offeror AND two copies of a screen shot of the Delivered Price in your electronic purchasing system, showing the cost/price of the proposed items for week of 04/14/2013, if such inventory cost/price equals the delivered price for the last receipted product?

On page 95, paragraph 1. d:

Delete:

Each Contractor request to the Contracting Officer to add new item(s) must include the following documentation: copy of manufacturer's/grower's/private label holder's or Redistributor's original invoice signifying the delivered price, or a written price quote on the manufacturer's letterhead if the item is not currently in stock, and a copy of the product label.

Replace with:

Each Contractor request to the Contracting Officer to add new item(s) must include the following documentation: copy of manufacturer's/grower's/private label holder's or Redistributor's original invoice and a screen shot in your electronic purchasing system signifying the delivered price, or a written price quote on the manufacturer's letterhead if the item is not currently in stock, and a copy of the product label.

On page 46, paragraph 2. A. 1:

Delete:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation.

Replace with:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation if it is mutually agreed upon by both parties.

On page 84, paragraph 1. A.

Delete:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation.

Replace with:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation if it is mutually agreed upon by both parties.

On page 47, paragraph E.

Delete:

This link, "Abbreviations for Subsistence Item Descriptions," is located in the gray navigation area on the right side of the page, under "TOOLS." This will open a PDF with a list of abbreviations used.

Replace with:

This link, "Abbreviations for Subsistence Item Descriptions," is located in the gray navigation area on the left side of the page, under "TOOLS." This will open a PDF with a list of abbreviations used.

On page 48, paragraph D.

Delete:

Not currently a requirement; however, if fresh fruits and vegetables and/or market ready items (i.e.fresh bread items) are added to the catalog, shelf-life requirements shall be negotiated.

Replace with:

Not currently a requirement; however, if fresh fruits and vegetables and/or market ready items (i.e.fresh bread items) are added to the catalog, shelf-life requirements will be in accordance with best commercial practices.

On page 96, paragraph 3.A.

Delete:

During contract performance, higher fill rates may result in a higher Past Performance and Experience rating for future acquisitions.

Replace with:

During contract performance, failure to achieve fill rate requirements may have a negative effect on past performance ratings for future acquisitions.

On page 105, 11) Earned Income Categories

Delete in its entirety and replace with:

Any changes, additions or deletions to those categories identified by the contractor in their price proposal that occur during contract performance will be immediately reported by the Contractor as part of its next scheduled monthly management reports.

It is not necessary to submit specific dollar amounts of Earned Income, just the categories. Examples of categories are marketing allowances and sales volume incentives.

On page 118, paragraph O

Delete in its entirety and replace with:

Input the dollar amount of the NAPA discount deducted from the offeror's UOM Delivered Price as it appears on the offeror's invoice/quote, if applicable. If a NAPA discount is not deducted from the UOM Delivered Price as it appears on the invoice/quote then enter \$0.00. The offeror shall NOT deduct a NAPA discount from its UOM Delivered Price (Column R) when they enter it on the Price Proposal Spreadsheet in accordance with the solicitation's submission requirements (see NOTE under Column R).

EXAMPLES:

1. An invoice/quote shows a UOM Delivered Price of \$18.00. The item has an associated NAPA Discount of \$2.00 per case which is deducted from the offeror's UOM Delivered Price of \$20.00 as it appears on the invoice/quote. Therefore, the offeror must enter \$2.00 in Column O and \$20.00 in Column R.

2. An invoice/quote shows a UOM Delivered Price of \$45.00. The item has an associated NAPA Discount of \$5.00 per case; however, this discount is not deducted from the offeror's UOM Delivered Price (\$45.00) as it appears on the invoice/quote. Therefore, the offeror must enter \$0.00 in Column O and \$45.00 in Column R.

On page 128 SECTION B – PAST PERFORMANCE

The first full paragraph under this section is revised as follows to include fill rate performance:

The Government will evaluate the offeror's record of Past Performance through its written proposal, Government in-house records (if applicable), and the information provided by the points of contact or references designated by the offeror. Government in-house records will be considered more reliable than information provided by other references.

Government in-house records include, but are not limited to, fill rate performance, customer surveys, DLA Troop Support Prime Vendor Product Quality Audit scores, Quality System Management Visit (QSMV) reports, Contractor Performance Assessment Reporting System (CPARS), and destination inspection reports.

This paragraph is an addition to the Cause Notice on the Solicitation on Page 6:

CAUTION NOTICE

This solicitation includes some provisions that differ from past DLA Troop Support solicitations. Following are notes summarizing some major new language, for information purposes. Please refer to the full text of the provisions in the body of the solicitation.

Rebates, Discounts and Price Related Provisions (See Statement of Work / Section I / Paragraph 8, Pages 55 & 56).

This solicitation includes a section titled Rebates, Discounts and Price Related Provisions. This section defines specific Government Rebates and Discounts, which are to be passed to the Government in the form of a reduced catalog price. It also defines exceptions to this requirement. These exceptions include earned income, qualifying early payment discounts, and limited discounts designated for customers other than the Government.

Weighting Factor (See Price Proposal Evaluation / Section I Price Proposal, Page 128).

This solicitation includes the use of a weighting factor in the Price Proposal evaluation. For purposes of the Price Proposal Evaluation, Weighted Aggregate Distribution Price and Aggregate Delivered Price are considered equal. This equality is accounted for mathematically by applying a weighting factor of 11.5 (based on current Government data) to the Aggregate Distribution Price. Each offeror's total evaluated price will be calculated by adding the Weighted Aggregate Distribution Price and the Aggregate Delivered Price to arrive at the Weighted Aggregate Unit Price.

Private Label Savings (See Statement of Work, Section VI. Special Contract Requirements/ paragraph 2. Management Reports/12. Private Label Savings, Page 105).

This solicitation includes a new management report, Private Label Savings. This report requires the Contractor to identify savings associated with using private label items, and to identify potential savings by recommending private labels in lieu of brand names for like items.

ADDENDUM TO FAR 52.212-2 the following paragraphs on Pages 124 and 125 are deleted and replaced with the following:

1. Paragraph (a) is hereby expanded to read as follows:

Any exceptions to the terms and conditions of the solicitation may render the proposal ineligible for award. Under Lowest Price Technically Acceptable process, award will be made on the basis of the lowest evaluated* price of proposals meeting or exceeding the acceptability standards for all non-price factors. All non-price factors are of equal importance. Offerors must be technically acceptable in every non-price factor in order for the entire proposal to be rated technically acceptable. A Technically Acceptable proposal is defined as meeting or exceeding the acceptability standards for all non-price factors. Those standards are found on pages 127 and 128.

3. Add paragraph (d) as follows:

(d) Definitions of non-price factors and price factors:

Non Price factors:

A. Technical Factors

- I. Experience - (see Non-Price Proposal, Volume I, page 113-114.
- II. Quality Control (QC) and Quality Assurance (QA) Procedures – (see Non-Price Proposal, Volume I, page 114)
- III. Food Defense – (see Non-Price Proposal, Volume I, page 114-115)

B. Past Performance – (See Non-Price Proposal, Volume I, page 115)